



Leader

FORMER FORTUNE 100  
CYBER SECURITY  
LEADERSHIP



Innovator

TRANSFORMATIONAL  
vs. MANAGERIAL  
MATURE CONCEPTS



Skilled

BUSINESS VIABILITY  
BUDGETS VS  
THREATS



Technical

SEEN IT, DONE IT,  
GOT THE T-SHIRT  
OPERATIONAL FOCUS

## MAKE CYBER A BUSINESS DECISION

Strategist

Technologist

VIRTUAL CISO

Advisor

Leader

*1.8 million cyber jobs left unfilled by 2020*

## Chief Information Security Officer

Many business leaders are overwhelmed with media jargon and metrics not relevant to making business decisions. They are struggling to get ahead of cyber risks and compliance requirements and may not have the resources or talent available. Visit our [services](#) page to see how a **vCISO** can assist your organization.

A Virtual Chief Information Security Officer (vCISO) is a senior-level executive that is responsible to establish and maintain an organizations cyber vision, strategy, and program to provide a safe environment for information and technical assets. To be effective the vCISO must articulate technical execution into business decisions, so that appropriate spending, resource allocations, and response activities meet business objectives.

### Atrion's vCISO Offering

At Atrion, our vCISO offering differs from our competitors as we bring former Fortune 100 Chief Information Security Officers to your organization that provide the leadership, executive level experiences in managing complexity, and operational heritage in improving bottom-line results.

Depending on the size of your organization, it would be a mistake to assume that you don't need this level of talent; our vCISOs are there to assist any sized organization with any budget. We pride our service on reducing budgets, solving regulatory requirements for cyber initiatives, or maturing your organization to prepare for a long-term Information Security Officer. By preparing your organization with former Fortune 100 level vCISOs, they can assist with proper budgeting for cyber resources appropriate to your size, provide strategic directions with the various partnerships Atrion has developed over 30+ years in business, and giving your Board of Directors and Executive Officers confidence that the organization's cybersecurity strategy and operations meet business objectives and provide the right level of due care.

Here are some facts for consideration:

1. Executives and Due Care:  $\frac{3}{4}$  (74%) of investors are holding senior executives accountable for cyber incidents. (KRC Research 2018)
2. Cyber talent is hard to find. The Ponemon Institute estimates that by 2020, we will have 1.8 million jobs left unfilled.
3. Tools are not always the answer. Cybersecurity budgets will increase, but not in the right areas. Numerous industry publications state that budgets in cybersecurity will rise proportionally to the lack of talent; do not assume tools and automation will fill the gap of quality cyber talent.



Atrion's key to success is a time-proven assessment and discovery process, providing insights into our customers most critical Information Security and Technology challenges. Above all else, we strive to provide our clients the peace of mind that comes from trusting in their Faster, Safer, Smarter Networks.

